



# COMMERCIAL SOLAR PPA

Lower Energy Costs.  
No Investment Required.

## POWERING YOUR BUSINESS. SUSTAINING OUR FUTURE.

Through our fully funded Solar Power Purchase Agreement (PPA), we install, own and maintain a high-performance solar PV system on your commercial premises. You simply purchase the electricity it generates at a significantly lower rate than your current utility provider – typically delivering **20–40% savings** on your electricity bills.



### ADDITIONAL REVENUE OPPORTUNITY

Where suitable roof space and operational profiles allow, NZFM can explore oversized solar PV arrays and battery storage solutions to support energy trading and Virtual Power Plant (VPP) opportunities – creating potential additional long-term revenue streams alongside primary energy savings.



### LOWER ENERGY COSTS

Significant savings from day one.



### NO UPFRONT COST

We fund the entire system – you pay nothing upfront.



### SUSTAINABLE IMPACT

Reduce CO<sub>2</sub> emissions and enhance your ESG credentials.



### LONG-TERM VALUE

Lock in lower energy costs for up to 25 years.

## KEY BENEFITS



### FREE SOLAR PV SYSTEM

No capital outlay – we cover everything.



### FULLY MANAGED

Installation, operation and maintenance handled by us.



### IMMEDIATE SAVINGS

Start saving on energy costs from the moment the system is live.



### RISK-FREE SOLUTION

No maintenance, no performance risk, no hassle.



### PROTECT AGAINST RISING PRICES

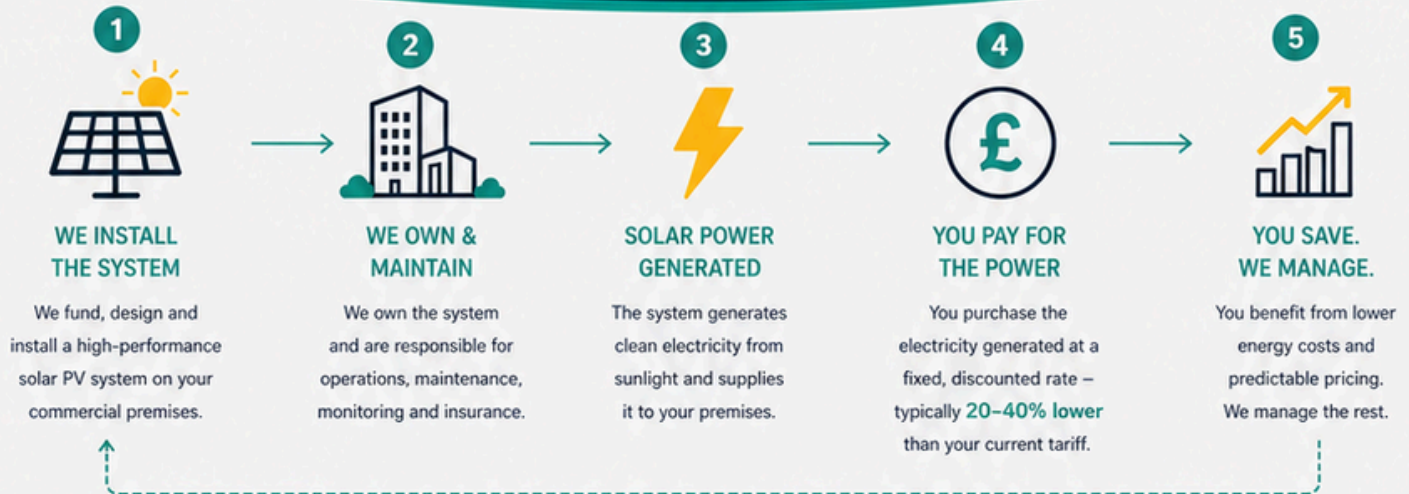
Hedge against future energy price increases.





# HOW THE PPA WORKS

A simple, risk-free way to access clean solar energy and lower your electricity costs.



## A LONG-TERM PARTNERSHIP

The Power Purchase Agreement (PPA) typically runs for up to 25 years, giving your business long-term cost certainty and protection from future energy price increases.



**TYPICAL TERM  
UP TO 25 YEARS**



## DESIGNED TO MAXIMISE SAVINGS

Every system is designed around your site's electricity consumption profile to maximise on-site utilisation and deliver the strongest commercial return.

By matching generation to operational demand, businesses benefit from:

- ✓ Higher self-consumption
- ✓ Reduced reliance on grid electricity
- ✓ Lower long-term energy costs
- ✓ Improved financial performance from the system



## UNLOCK ADDITIONAL REVENUE OPPORTUNITIES

Where suitable roof space is available beyond your operational demand requirements, NZFM can explore oversized solar PV arrays combined with battery storage solutions.

This creates the opportunity to:

- ✓ Export excess electricity back to the grid
- ✓ Participate in energy trading markets
- ✓ Support grid balancing services
- ✓ Generate additional long-term revenue streams
- ✓ Create the foundations of a private Virtual Power Plant (VPP)

Battery integration and smart energy management can transform unused roof space into a long-term income-generating asset alongside your primary energy savings.



## COMMERCIAL STRUCTURE

|  |                                     |                                                                                                                                                                                                                                                                 |
|--|-------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  | <b>AGREEMENT TYPE</b>               | Power Purchase Agreement (PPA) + Roof Lease Agreement                                                                                                                                                                                                           |
|  | <b>PPA TERM</b>                     | Typically up to 25 years                                                                                                                                                                                                                                        |
|  | <b>PRICING</b>                      | Fixed starting price (pence/kWh) with annual indexation (RPI)                                                                                                                                                                                                   |
|  | <b>PAYMENTS</b>                     | Monthly payments based on actual generation. Transparent metering and reporting provided.                                                                                                                                                                       |
|  | <b>SYSTEM OWNERSHIP</b>             | <ul style="list-style-type: none"> <li>Funder owns the system</li> <li>Responsible for O&amp;M, performance, insurance and compliance</li> </ul>                                                                                                                |
|  | <b>CLIENT RESPONSIBILITIES</b>      | <ul style="list-style-type: none"> <li>Purchases the electricity generated at the agreed rate</li> <li>No maintenance or operational responsibility</li> </ul>                                                                                                  |
|  | <b>ROOF LEASE</b>                   | <ul style="list-style-type: none"> <li>Lease granted over roof airspace (not the building itself)</li> <li>No rent payable for roof use</li> <li>Term aligned with the PPA</li> <li>Funder has rights to install, operate and maintain the equipment</li> </ul> |
|  | <b>PERFORMANCE &amp; MONITORING</b> | <ul style="list-style-type: none"> <li>System monitored 24/7 for performance</li> <li>Ongoing reporting to ensure optimal performance</li> </ul>                                                                                                                |
|  | <b>BUYOUT &amp; END OF TERM</b>     | <ul style="list-style-type: none"> <li>Option to purchase the system at any time during the term</li> <li>At end of term, system transfers to you (typically at no cost or nominal value)</li> </ul>                                                            |



## BUILT FOR YOUR BUSINESS



No upfront cost – we fund everything



Lower, predictable energy costs



Reduce carbon emissions



Protect against future energy price increases



Fully managed for your peace of mind



**CLEAN ENERGY.  
LOWER COSTS. STRONGER FUTURE.**



Partner with us for a smarter, more sustainable tomorrow.





# WHY NZFM?

We are a specialist in funding, developing and managing commercial solar PV assets through long-term Power Purchase Agreements (PPAs).



## 100% FUNDED BY US

We fund the entire system – you pay nothing upfront.



## EXPERTISE YOU CAN TRUST

Extensive experience in commercial solar and energy projects across the UK.



## END-TO-END MANAGEMENT

We handle everything – from design and installation to ongoing operation and maintenance.



## STRONG FINANCIAL PARTNERS

Backed by leading investors and lenders, enabling long-term, stable partnerships.



## COMMITTED TO NET ZERO

Our mission is to accelerate the transition to clean energy and a sustainable future.

“

WE MAKE SOLAR SIMPLE,  
AFFORDABLE AND **RISK-FREE**  
FOR YOUR BUSINESS.

No upfront cost.  
No maintenance hassle.  
Just clean, affordable energy.



## CLIENT BENEFITS



### LOWER ENERGY COSTS

Typically 20–40% lower than your current electricity tariff, delivering immediate savings.



### NO CAPITAL INVESTMENT

We fund, install and maintain the system – preserving your capital for core operations.



### SUSTAINABLE IMPACT

Reduce CO<sub>2</sub> emissions and strengthen your ESG profile and sustainability credentials.



### LONG-TERM PRICE CERTAINTY

Fixed, predictable energy costs for up to 25 years, indexed annually.



### ZERO MAINTENANCE BURDEN

We manage all operations, maintenance, monitoring and performance.



### RISK-FREE SOLUTION

We take on the installation, performance and asset risk – you just enjoy the benefits.



SMART ENERGY SOLUTIONS.  
**STRONGER BUSINESSES. BETTER FUTURE.**



Partner with NZFM and take control of your energy future.





# PROJECT DELIVERY PROCESS

A proven end-to-end process to deliver your solar PPA – with minimal disruption to your business operations.



## OUR COMMITMENT TO YOU

- ✓ Health & safety and quality come first
- ✓ Minimal disruption to your business
- ✓ Full compliance with all regulations and standards
- ✓ Transparent communication at every stage
- ✓ Long-term performance and peace of mind

We manage everything.  
You enjoy the benefits.



### SAFETY & COMPLIANCE

All installations are carried out to the highest health and safety standards and fully compliant with industry regulations.



### MINIMAL DISRUPTION

We plan and deliver installations efficiently to minimise any impact on your day-to-day operations.



### PERFORMANCE FOCUSED

Our systems are designed for maximum efficiency and backed by continuous monitoring to ensure optimal output.



### YOUR LONG-TERM PARTNER

We are with you for the long term – ensuring your system performs, your savings continue and your experience is seamless.



LET'S BUILD A SMARTER,  
CLEANER FUTURE TOGETHER.

Lower costs. Stronger business. Better future.

## READY TO GET STARTED?

✉ [lauren@nzfm.co.uk](mailto:lauren@nzfm.co.uk)

☎ 0141 611 2041

🌐 [www.netzerofundmanagement.co.uk](http://www.netzerofundmanagement.co.uk)



# CONTACT US

Let's build a smarter,  
cleaner future together.



NZFM works alongside experienced renewable energy funding and delivery partners.



These partnerships support the delivery of commercially robust renewable energy projects backed by long-term operational capability and institutional investment.

## NEXT STEPS

NZFM can provide a **no-obligation** high-level assessment to review:



### SITE SUITABILITY

We review your site to confirm it's suitable for a solar PPA solution.



### INDICATIVE SYSTEM SIZE

We estimate the optimal system size to meet your energy needs.



### POTENTIAL ANNUAL GENERATION

We calculate the potential energy your system could generate.



### INDICATIVE SAVINGS OPPORTUNITY

We estimate the potential savings based on your energy profile.



### COMMERCIAL STRUCTURE SUITABILITY

We assess the most suitable commercial structure to meet your objectives.



## CONTACT NET ZERO FUND MANAGEMENT



lauren@nzfm.co.uk



<https://www.netzerofundmanagement.co.uk/commercialsolar>



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LOWER COSTS. STRONGER FUTURE.

